

IBERCAJA BANCO

Ordesa Portfolio

June 28th, 2019

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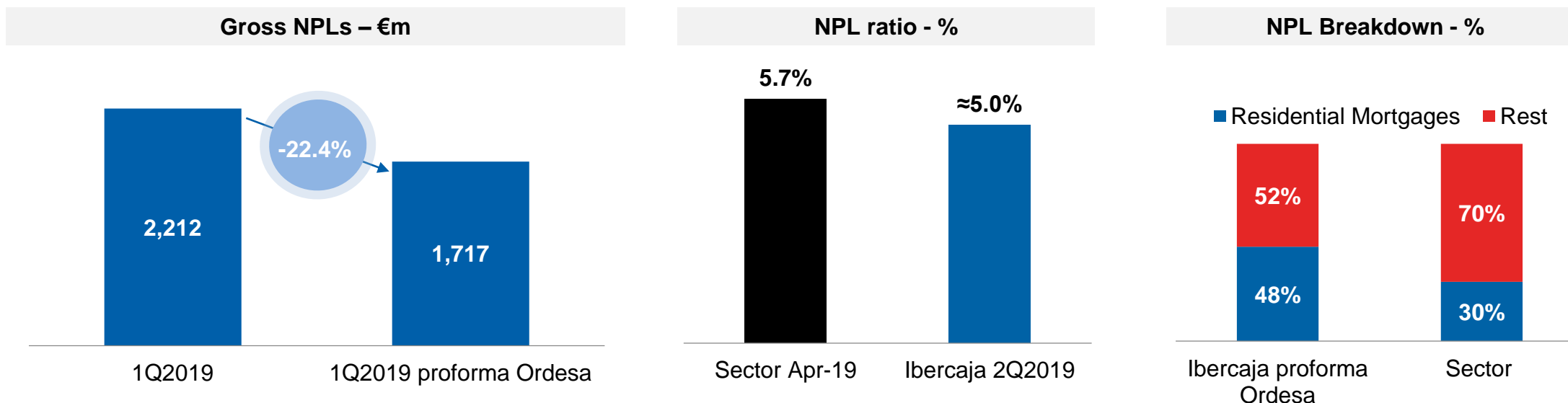
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ORDESA PORTFOLIO

Ibercaja Banco has sold a €534m (gross book value) portfolio of real estate and SME loans to MELF Investment Holding II, S.A.R.L., a company belonging to Marathon Asset Management. These loans are mostly classified as doubtful.

- ▶ The sale represents **c.40%** of the stock of **doubtful loans to real estate companies and SME lending** as of March 2019. The loans granted to finance **land** included represent **close to 50%** of the portfolio.
- ▶ Proforma of this transaction the **stock of NPL** will fall **c.22.4%** vs. 1Q2019.

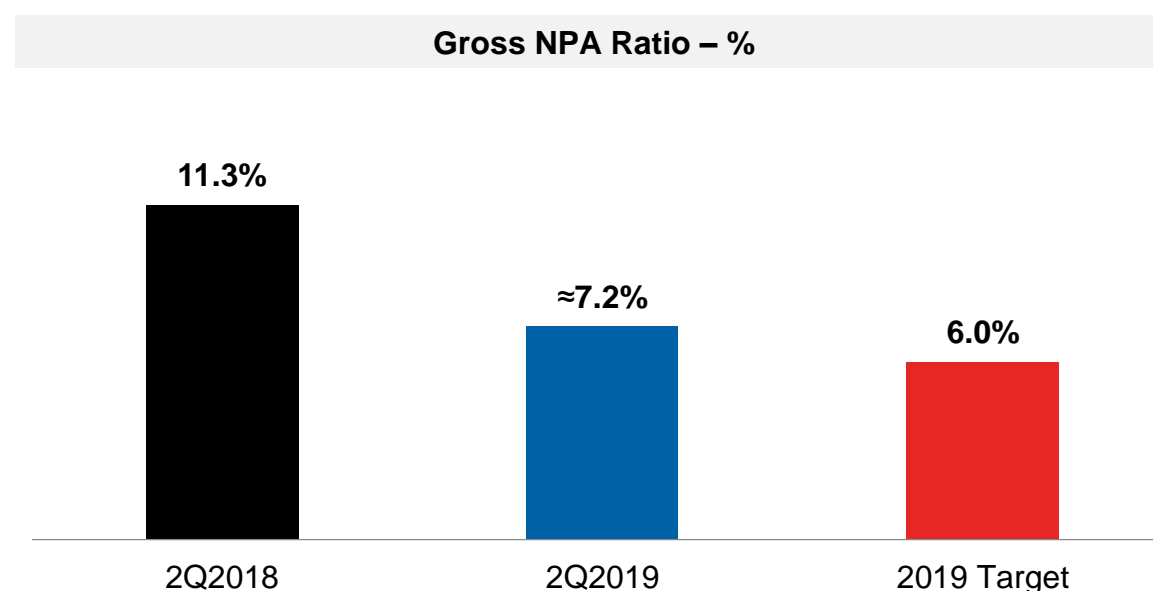
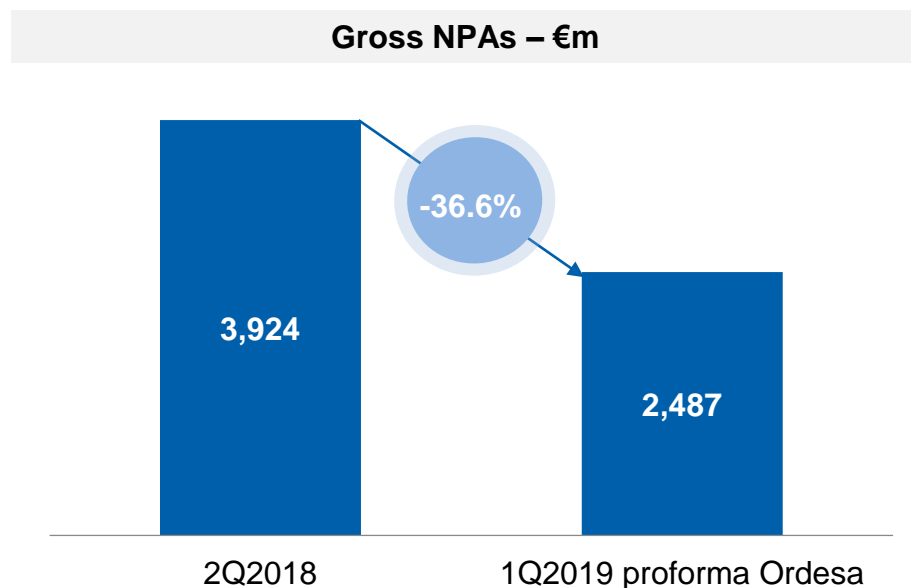
Ibercaja expects to reach a NPL ratio of **≈5.0%** as of June 2019, **70 b.p. below sector average**. The impact in P&L will amount to approximately **-c.€25m (before taxes)**. The transaction will have a positive impact on CET1 Fully Loaded capital.



IBERCAJA BANCO HAS A PROVEN TRACK RECORD OF REDUCING NPAS

Proforma of this transaction, Ibercaja has reduced its stock of gross NPAs by close to €1.5bn in the last 12 months or 36.6%. Ibercaja expects NPA ratio to reach $\approx 7.2\%$ by June 2019 vs. 11.3% in June 2018.

- Ibercaja Banco shows a **disciplined NPA** reduction strategy validated by institutional investors having completed **four wholesale NPAs transactions** since 2015 amounting up to **c.€2.4bn**.



THANKS!

For further information:

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