IBERCAJA BANCO

Ordesa Portfolio

June 28th, 2019

EL BANCO DEL vamos



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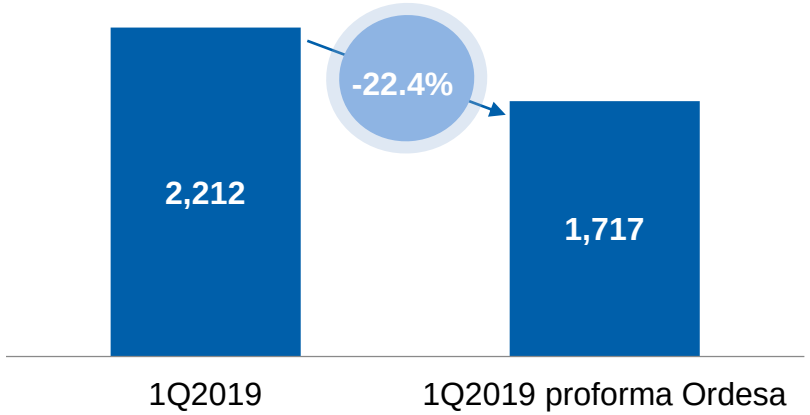
ORDESA PORTFOLIO

Ibercaja Banco has sold a €534m (gross book value) portfolio of real estate and SME loans to MELF Investment Holding II, S.A.R.L., a company belonging to Marathon Asset Management. These loans are mostly classified as doubtful.

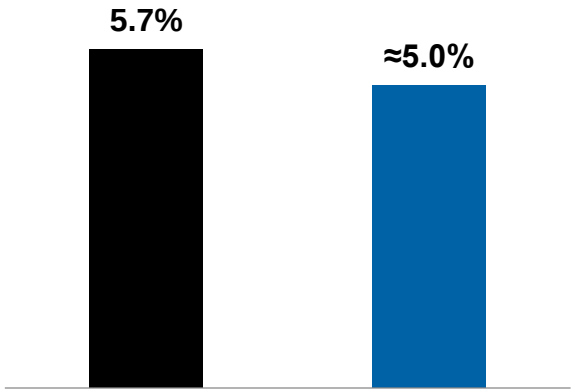
- The sale represents **c.40%** of the stock of **doubtful loans to real estate companies and SME lending** as of March 2019. The loans granted to finance **land** included represent **close to 50%** of the portfolio.
- Proforma of this transaction the **stock of NPL** will fall **c.22.4%** vs. 1Q2019.

Ibercaja expects to reach a NPL ratio of ≈5.0% as of June 2019, 70 b.p. below sector average. The impact in P&L will amount to approximately -c.€25m (before taxes). The transaction will have a positive impact on CET1 Fully Loaded capital.

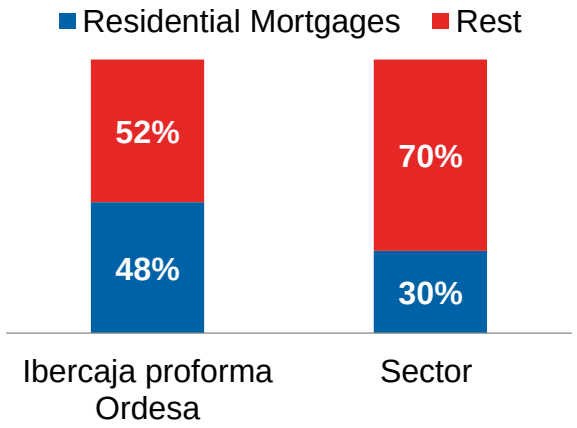
Gross NPLs – €m



NPL ratio - %



NPL Breakdown - %

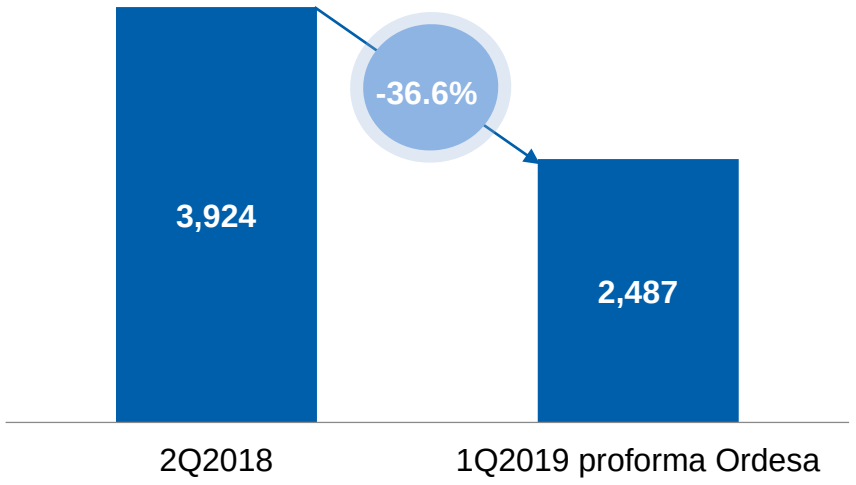


IBERCAJA BANCO HAS A PROVEN TRACK RECORD OF REDUCING NPAS

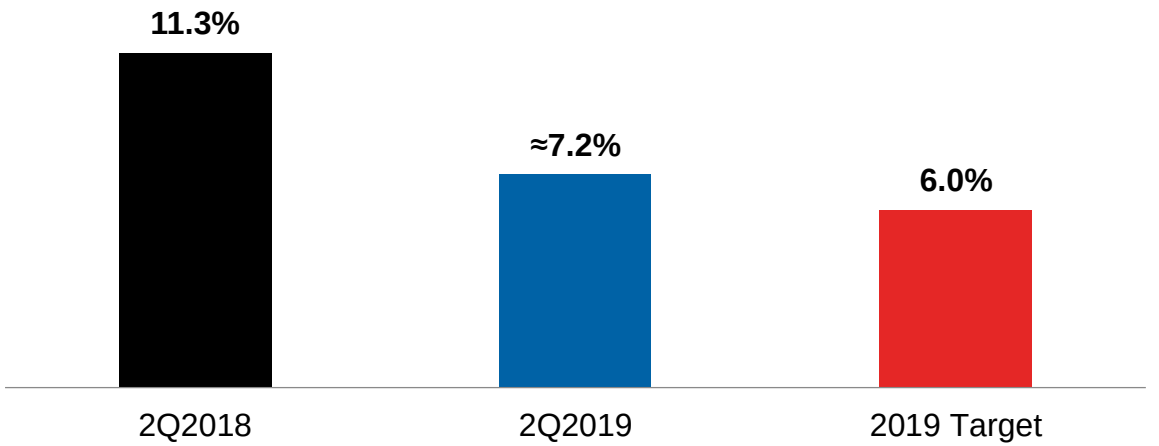
Proforma of this transaction, Ibercaja has reduced its stock of gross NPAs by close to €1.5bn in the last 12 months or 36.6%. Ibercaja expects NPA ratio to reach ≈7.2% by June 2019 vs. 11.3% in June 2018.

- Ibercaja Banco shows a **disciplined NPA** reduction strategy validated by institutional investors having completed **four wholesale NPAs transactions** since 2015 amounting up to **c.€2.4bn.**

Gross NPAs – €m



Gross NPA Ratio – %



THANKS¡

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For further information:
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